



How does Farming Together work?

What are the program's main goals?

- Improving farm **profitability** (at farm gate and along the supply chain)
- Enabling increased **collaboration** in Australian agriculture

What's in it for farmers?

- All group sizes are eligible
- Easy-to-use online application
- Up to \$10,000 in immediate expert support from independent consultants
- Additional funding for eligible projects
- Opportunities to join with other groups

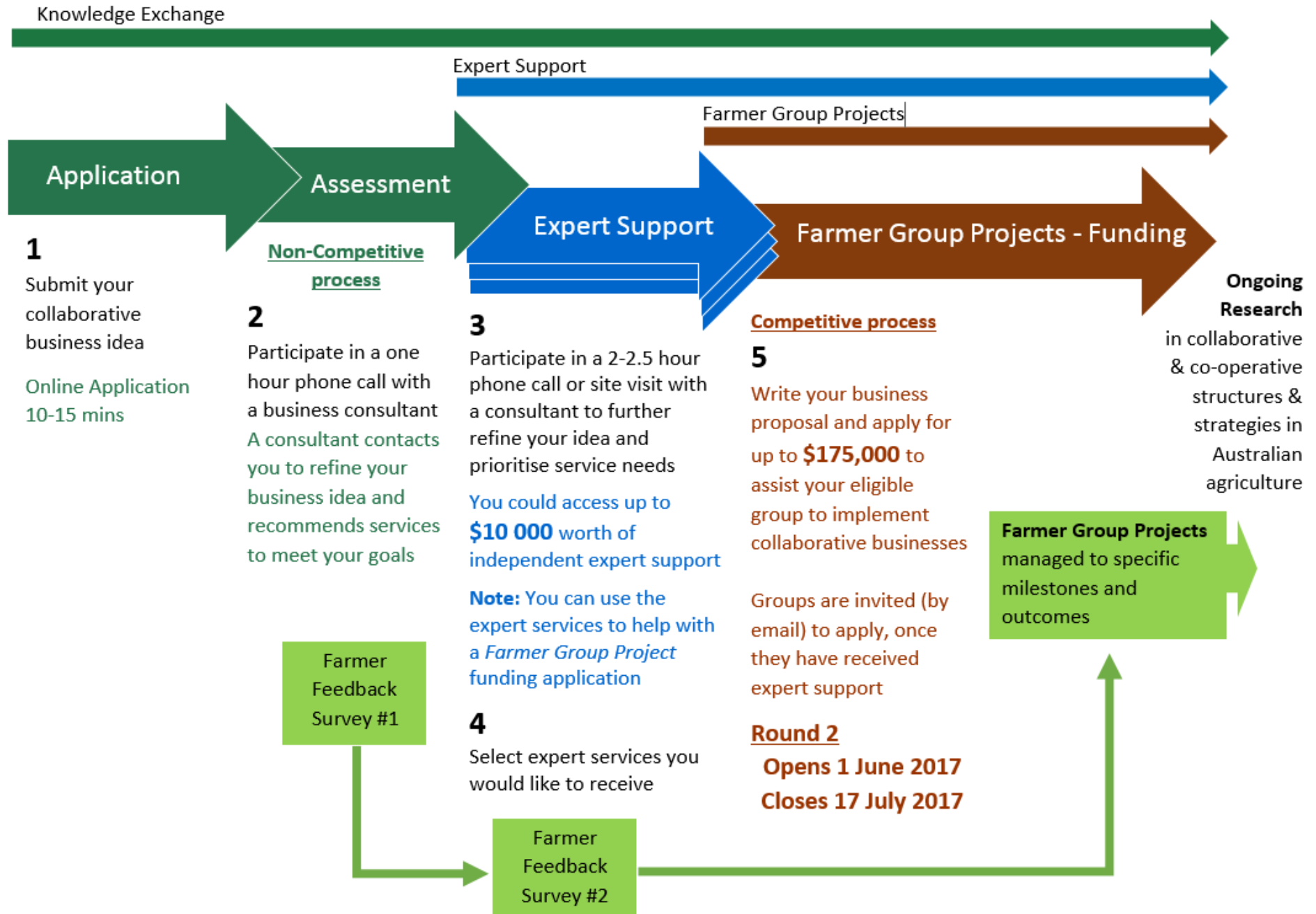
How are consultants vetted?

- Previous ag-experience, references, financials and insurances are checked
- Applications reviewed by experienced agribusiness professionals
- Rates, regional reach, expertise and commodity experience matched with farmer needs
- Farmers are able to give feedback on consultants at all times
- Consultant agreements help protect confidentiality of information

What does the Farming Together team do?

- Review farmer applications and assist with completion/compliance
- Review, vet and educate consultants
- Allocate appropriate consultants to help farmers refine business and collaboration ideas
- Allocate expert services and assess consultant reports
- Encourage consultants to learn from each other and also collaborate
- Gather feedback from farmers about progress and consultant quality
- Review and assist with farmer group funding applications
- Develop resources for the *Farming Together* community

The Farming Together workflow





Farmer group projects - funding

Farmer group projects are competitively funded projects to assist eligible groups of farmers to implement collaborative business arrangements.

Funding will be provided to projects that:

- help knowledge sharing
- demonstrate profitability (on-farm or along the supply-chain)
- create re-useable resources
- give confidence to farmers to work and connect with others

What is funded? Here are some examples.

- **YES:** project management staff (for up to 12 months), expert consultants, marketing materials, feasibility studies, applied research trials, legal advice and registrations
- **NO:** infrastructure, salaries for existing or ongoing positions, board member fees, office rent, computer or vehicle lease/maintenance, software, education, marketing tours, overseas travel and non-applied (pure) research

For full farmer group projects funding guidelines go to: www.farmingtogether.com.au

Round 1 is now closed

- 61 eligible applications
- 40 fully or partially funded, to a value of almost \$4.5m

Successful applications were from all over Australia and included a diverse range of industries.

Round 2 is now open

- Funding up to \$175,000 per group
- Opened June 1 and closes July 17, 2017
- Projects must be completed April 30, 2018

All eligible applicants will receive an email inviting them to apply.

To be eligible, your group must apply through the Farming Together website and have been provided expert support by the program.

Any queries about farmer group funding eligibility, or the application process, contact the program on (02) 6620 3020.



What expert services are available?

1. Accounting
2. Ag-tourism
3. Agronomist
4. Benchmarking
5. Business planning
6. Business proposals
7. Business structures
8. Case management
9. Co-operative capital unit (CCU) co-op finance
10. Collaborative business systems and processes
11. Co-op builder advice
12. Co-op set up
13. Co-ordination of complex and high-value projects
14. Crowdfunding
15. Data and analytics
16. Decision support tools
17. Digital innovation: practice change in ag
18. Digital tools/platforms for precision ag
19. E-commerce
20. Farm business advice
21. Farmer group funding proposal advice
22. Feasibility studies
23. Finance, tax, capital and Initial Public Offerings (IPOs)
24. Financial management and planning
25. Food safety, processing and compliance
26. Governance
27. Grant submissions with other agencies
28. Group negotiation and collaboration
29. Indigenous business facilitation
30. Infrastructure planning
31. Interstate and international market access and expertise
32. Legal matters
33. Marketing
34. Mentoring
35. Needs assessment
36. Pricing
37. Product development
38. Quality assurance
39. Quoted custom services
40. Referral to other business services
41. Regional (provenance) branding
42. Risk management
43. Strategic planning
44. Succession planning
45. Supply chain analysis
46. Veterinarian
47. Web-based portals
48. Website development
49. WH&S
50. Workshop facilitation

Commodity and sector specialists:

1. Aquaculture
2. Beef
3. Chicken meat
4. Dairy
5. Data analysis
6. Eggs and poultry
7. Export market access
8. Forestry
9. Fruit/nut/veg
10. Grain
11. Horticulture
12. Natural resource management
13. Sheep
14. Waste management
15. Wine
16. Wool

We continue to add expertise to our consultants list